Iustin Ionuț Cîrjă

Websites, Linux VPS Setups, iOS Apps & Data Scripts

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I build simple, fast websites, small iOS apps, internal admin pages, data scripts, and Linux VPS setups for small businesses and founders who want reliable tools without high monthly bills. Alongside this, I have 6+ years of experience in B2B operations, account management, CRM workflows (Salesforce, HubSpot), and KYC/data checks at OMV Petrom, Leanpay, and certSIGN.

6+ yrs
B2B operations, Salesforce, HubSpot & KYC

30,000+
Supermarket products updated daily in PostgreSQL

5 chains
Auchan, Carrefour, Kaufland, Lidl & Mega Image

Low cost
Free Cloudflare hosting + small Ubuntu VPS

WHAT I CAN HELP WITH

01 / Presentation Websites & Landing Pages

Clean, mobile-friendly sites hosted on Cloudflare (free tier for most small sites). Contact or waitlist forms saved to Cloudflare D1 or sent to your CRM, with basic spam protection, SEO setup, and GDPR pages.

`HTML/CSS/TS · Cloudflare Workers · D1 · SEO & GDPR`

02 / VPS Setup & Moving Off Pricey Cloud Plans

Ubuntu Linux server setup with Nginx, UFW firewall, Cloudflare Tunnel (no open public ports), PostgreSQL, PostgREST, and automated daily backups to Cloudflare R2. Good fit for cutting monthly database or hosting bills.

`Ubuntu · PostgreSQL · Nginx · PostgREST · R2 Backups`

03 / Small iOS Apps & Internal Admin Pages

Native SwiftUI apps for iOS 17+ (login, sync, barcode scanning, on-device VisionKit receipt reading, nearby locations) and password-protected web dashboards so your team can check or manage data in one place.

`SwiftUI · VisionKit OCR · Supabase Auth · Admin Pages`

04 / Data Scripts, CRM & Monthly Support

Scheduled Node.js / TypeScript scripts for APIs, CSV, and Excel/XLSB files, cleaning messy data and duplicates, connecting forms to Salesforce or HubSpot, clear handover notes, and ongoing monthly maintenance.

`Node.js · TypeScript · CSV/Excel · Salesforce · HubSpot`

COMMON WAYS WE CAN WORK TOGETHER

Presentation site or landing page
Clean site on Cloudflare, contact or waitlist form with D1 database, spam check, SEO basics, and GDPR pages.

VPS setup or cloud migration
Ubuntu VPS + PostgreSQL + Nginx + Cloudflare Tunnel + daily R2 backups + moving your existing database over.

Small iOS app or internal dashboard
SwiftUI iOS app or password-protected web admin page connected to PostgreSQL or Supabase.

Data scripts & monthly maintenance
Scheduled import/cleanup scripts, duplicate checks, clear handover notes, and ongoing server/site upkeep.

PERSONAL PROJECT (SITE LIVE · IOS APP IN BETA)

Beavy (beavy.ro) | Grocery Price Comparison App & Backend

A real project I built from scratch. Beavy compares daily prices and shopping lists across major Romanian supermarkets (Auchan, Carrefour, Kaufland, Lidl, Mega Image). The public site and waitlist are live on beavy.ro, the database and price scripts run daily on my Ubuntu VPS in Frankfurt, and the iOS app is currently in beta.





beavy.ro · Cloudflare Workers + D1

1. iOS App (SwiftUI, in beta)

Barcode scanning, on-device receipt reading via VisionKit (photos stay on the phone), nearby store distances, offline shopping lists, and shared household lists synced via Supabase.

2. Public Website & Admin Page

Public site and beta waitlist on Cloudflare Workers + D1 with basic spam filtering and GDPR pages. Password-protected admin page (beavy.ro/admin) to check daily runs and review product matches.

3. Daily Price Scripts

Node.js and TypeScript scripts pull daily price files (including Excel .xlsb) and store catalogs for 30,000+ listings, clean units and pack sizes, match identical items, and run automated checks.

4. Ubuntu VPS in Frankfurt

Moved the main product database and scheduled scripts off Supabase Free onto a small Ubuntu server (PostgreSQL, PostgREST, Nginx, UFW, Cloudflare Tunnel, daily R2 backups), keeping logins on Supabase Free.

HOW BEAVY IS PUT TOGETHER (API.BEAVY.RO)

01 / APPS	02 / CONNECTION	03 / UBUNTU VPS	04 / AUTH & BACKUP
iOS App & Admin Page	**Cloudflare Tunnel**	**Nginx, PostgREST, PG**	**Supabase Free + R2**
SwiftUI app + beavy.ro/admin	HTTPS without opening VPS ports	Read-only SQL API + Node scripts	User logins + daily R2 backup

6+ YEARS IN B2B OPERATIONS & SUPPORT

OMV Petrom (2025-2026) Operational Specialist. Handled 40+ Salesforce cases and ~30 B2B interactions/day, qualified B2B leads (CUI, duplicate checks), and managed fuel card accounts including urgent on-call limit requests.

Leanpay IFN (2024-2025) Credit Operations Specialist. Managed 30-40 HubSpot cases/day, allocated payments and early closures, and set up a practical KYC/phone check that stopped nearly 30,000 RON in fraudulent payouts in one peak month.

certSIGN (2022-2024) Technical Support (performance bonus within 3 months for top call volume while meeting SLAs) promoted to B2B Account Manager with a 93% semi-annual renewal rate.

Available for freelance projects, VPS setups, and monthly maintenance (EN / RO)

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